YOU MUST REGISTER FOR THE PROGRAMS A WEEK AHEAD OF PROGRAM DATES AT:  
Each program costs only $20.00 REGISTER NOW!!! The first 5 Chipola students will receive a free ticket, see Elissa Severson or Dr. Jim Froh of the Business and Technology School in building M 208.

**Running A Profitable Company 0484**  Register  
**Friday, September 10, 2010** 9:00 AM to 12:00 PM  
Improve total business performance. Determine your breakeven dollar amount, identify excessive expenses, discuss possible new revenue resources, track progression, profitable growth, compare your company to similar companies nationwide and learn ways to improve cash flow without borrowing money. (3 Hours)  
Speaker: Johnny D. Branch, Certified Business Analyst CPA MBA  
Location: **Chipola College, M108, Marianna**  
Approximately 1 miles away from zip code 32446

**Steps to Starting a Small Business 0463**  Register  
**Friday, September 10, 2010** 1:00 PM to 4:00 PM  
Your first step in getting started. Topics include discussion on organizational requirements and licensing for a small business in Florida, personal financial assessments, credit checks, defining your customer, location considerations, and employee requirements.  
Speaker: Valerie Simmons, Certified Business Analyst, Florida SBDC Network SBDC at GCCC  
Location: **Chipola College, M108, Marianna**  
Approximately 1 miles away from zip code 32446

**Choosing Your First Business 0489**  Register  
**Friday, October 08, 2010** 9:00 AM to 12:00 PM  
When can you quit your day job to focus entirely on your passion? When can a dream become a profitable moonlighting business? Start the converting process to turn part-time business into a full-time business. (3 hours)  
Speaker: TBA  
Location: **Chipola College, M108, Marianna**  
Approximately 1 miles away from zip code 32446

**Steps to Starting a Small Business 0467**  Register  
**Friday, October 08, 2010** 1:00 PM to 4:00 PM  
Your first step in getting started. Topics include discussion on organizational requirements and licensing for a small business in Florida, personal financial assessments, credit checks, defining your customer, location considerations, and employee requirements.  
Speaker: Valerie Simmons, Certified Business Analyst, Florida SBDC Network SBDC at GCCC  
Location: **Chipola College, M108, Marianna**  
Approximately 1 miles away from zip code 32446

**Steps to Starting a Small Business 0474**  Register  
**Friday, December 10, 2010** 1:00 PM to 4:00 PM  
Your first step in getting started. Topics include discussion on organizational requirements and licensing for a small business in Florida, personal financial assessments, credit checks, defining your customer, location considerations, and employee requirements.  
Speaker: Valerie Simmons, Certified Business Analyst, Florida SBDC Network SBDC at GCCC  
Location: **Chipola College, M108, Marianna**  
Approximately 1 miles away from zip code 32446

**Discovering Missed Business Income Tax Deductions 0483**  Register  
**Friday, December 10, 2010** 9:00 AM to 12:00 PM  
Which tax deduction areas are being missed due to lack of communication to the tax preparer? Existing business owners will determine if a change of entity can decrease their taxes. (3 hours)  
Speaker: Johnny Branch CPA, Certified Business Analyst  
Location: **Chipola College, M108, Marianna**  
Approximately 1 miles away from zip code 32446